

DIRECTOR COMMERCIAL UNDERWRITING / PRICING (F/M/D)

KÖLN

LE PERFECT MATCH!

Your contact

Andreas Schoberth

Mobil +49 (0) 174 9589 152

E-Mail schoberth@legroupebleu.com

le groupe bleu GmbH | legroupebleu.com

Bahnhofplatz 12

76137 Karlsruhe

Director Commercial Underwriting/Pricing

Köln

Branch description

Location Köln

Role description

Title Director Commercial Underwriting/Pricing (f/m/d)

Responsibilities

- Lead underwriting improvement and transformation programs for the clients
- Work with the teams to improve clients' capabilities and efficiency in case underwriting, pricing and portfolio management
- Help clients to better integrate analytics and data-based decision making into their commercial lines underwriting practices
- Leading of sales engagements for commercial lines insurers while using existing networks
- Design and implement go-to market approaches
- Lead client meetings and presentations, working with the client relationship managers and the marketing and sales support teams
- Drive consulting and technology sales and enable others to do the same
- Extend and refine the commercial pricing and underwriting capabilities
- Take a lead role in the areas of commercial pricing and portfolio management within the team
- Work closely with insurance experts in Europe, specifically the Underwriting and Commercial Pricing teams in the UK

Educational background

Higher education Master degree in BA, Laws or related studies preferred



Director Commercial Underwriting/Pricing

Köln

Professional experience

Experience & expertise

- Significant experience in commercial lines underwriting and/or pricing, some of which ideally in DACH markets
- Strong technical background and eagerness to work closely with technical experts (e.g. actuaries and data scientists)
- Transformation and leadership experience

Personal characteristics

- Ambition to closely engage with clients and be actively involved in marketing and sales
- Eagerness to collaborate and share ideas and insights
- Independent working style
- Teamplayer

Languages

English Fluent

Miscellaneous

IT MS Office

